



# ThisIT Solutions Pte Ltd

INTEGRATED BUSINESS SOLUTIONS PROVIDER TO SOLVE YOUR BUSINESS PROBLEMS


## **IBS SALESFORCE V1.0**

Complete Solution for  
RETAILERS | DISTRIBUTORS | WHOLESALERS | MANUFACTURERS

# COMPANY PROFILE

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## ThisIT IBS Salesforce V1.0

ThisIT IBS Application is a mobile application that allows to capture, retrieval, and transmission of sales-related data to the Head Quarters. It is the ideal tool for sales representatives and field personnel who need to send and receive information wirelessly to and from the head office. It makes use of handheld and mobile devices such as tablet PCs and smart phones. ThisIT IBS is tailored to each organization, regardless its size or business field, by automating the sales processes.

Generate more sales with ThisIT IBS.

ThisIT IBS is a complete solution for distributors, wholesalers & manufacturers. ThisIT mobile sales app helps improve sales performance by speeding up the ordering process. Use a mobile device to show new products to customers and to quickly create orders and quotes on the go even when offline.

Our interest includes undertaking software development and application customisation outsourcing. We work with new generation technologies and companies to build new application software to compete with today's advanced and dynamic environment.

The solution continuously provides cost effective and premium quality custom software development and services.

Our success key point is premium quality custom software development at affordable price and on-time delivery.

1. We believe that results are all that matters to our customers
2. We're passionate about building great products
3. Applying the right mix of technology
4. People with the right level of experience
5. Last but not least, managing expectation about the solution

## ABOUT US

ThisIT Solutions Pte Ltd is an Innovative, uniquely proficient, professional and creative Software Development Company providing all kinds of customized IT solutions like custom software development, enterprise software products, consulting and professional services to our clients globally.

### *Our Team*

1. Our business is defined by the talented people who work for us
2. They offer expertise from a wide variety of disciplines, from project management to IT, from creative design to marketing strategy, but they are linked by one common vision of commitment and professionalism.

1. Best Quality in our Service
2. Excellent Testing for all the Projects
3. Complete our work within the committed time
4. Prompt response to your queries
5. Pioneering Solutions

### *Our Values*

### *Our Mission*

1. To assist our clients meet the multiplex demand of business advancement with solutions and services.
2. Framing dynamic, lasting client understanding
3. Initiate a challenging and satisfying work experience for our worker unit

To serve our client achieves the immense accessible level of universal competitiveness through information technology

### *Our Vision*

# MODULES

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SALES  
MANAGEMENT



INVENTORY  
MANAGEMENT



PURCHASE  
MANAGEMENT



ePOD  
MANAGEMENT



MOBILE  
ORDERING



DIGITAL  
CATALOGUE



POS  
SYSTEM



MULTIPLE WAREHOUSE  
MANAGEMENT

# FEATURES

## INVENTORY MANAGEMENT

Keep track of your products as you sell and restock across multiple locations

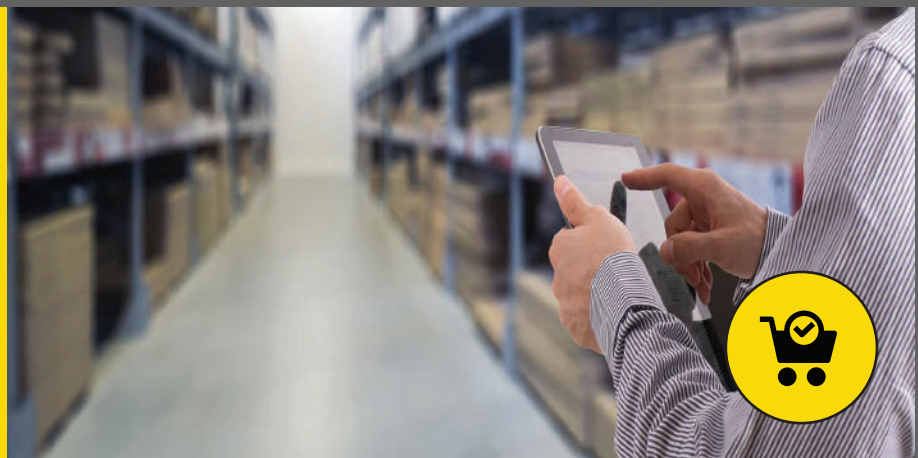


## SALES MANAGEMENT

The IBS mobile sales app helps improve sales performance by speeding the order process.

## PURCHASE MANAGEMENT

Manage all your procurements within a single platform integrated with re-ordering levels.



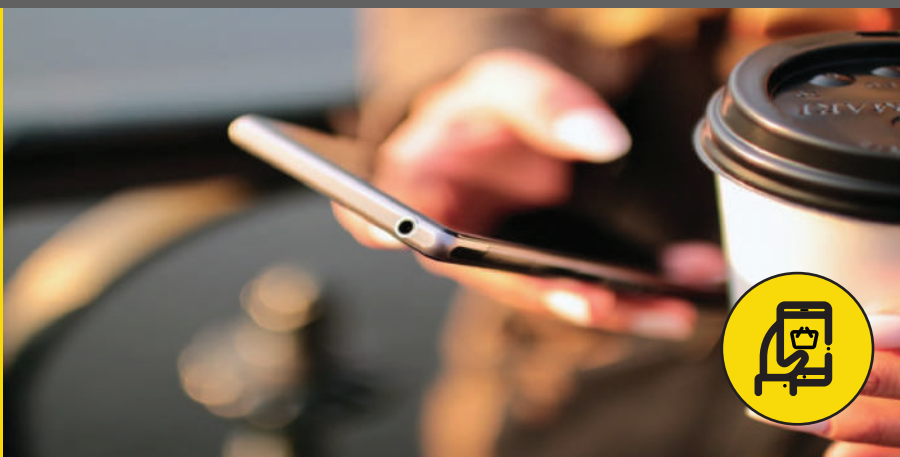
## ePOD MANAGEMENT

Track your delivery status with real-time location using mobile GPS.

# FEATURES

## MOBILE ORDERING

Create invoices and receive payments anytime, anywhere using mobile app.



## DIGITAL CATALOGUE

Use a mobile device to show new products to customers and quickly create orders on the go.

## POS SYSTEM

Offers a fully integrated retail software to help your business grow and succeed.



## MULTIPLE WAREHOUSE MANAGEMENT

Centralised stock management and transfer stock to multiple locations easily.

## KEY BENEFITS

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This IT IBS Salesforce helps save costs by go paperless and helps improve sales by speeding up the ordering process and impress your customer by showing the digital catalog with high quality images.

1. Reduces the internal costs
2. Increases the sales productivity and the profitability
3. Easy to use
4. Eliminates the redundant data entry effort
5. Real-time transmission of data/reports (sales orders, returns, collections, etc.)
6. Reduce Manual Work
7. Access it globally with web-based reports
8. Faster response time
9. Flexibility to integrate with any back-end applications like ERP
10. Highly secure and configurable user registration and application access
11. Maximizes customer satisfaction in a short time
12. Provides top management with real-time visibility of the sales processes
13. One click to generate reports
14. Eliminate printing costs

## REAL-TIME SALES MANAGEMENT

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1. Track your sales man using Mobile GPS
2. Monitor your quotes and orders across the entire sales team.
3. Check the real time stock while taking order
4. Allow your sales reps to create quotes and orders on the road.
5. Send quotes to your customers quickly and easily.
6. No more delays in processing new orders.
7. Even let your customers browse your catalogue and self-order.

# INDUSTRIES WE EXPERTISE

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DISTRIBUTORS



WHOLESALERS



MANUFACTURERS



RETAILERS



NEWSPAPER & MAGAZINE



F & B

# CONTACT US

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